

TAMESIDE SPORT & PHYSICAL ACTIVITY NETWORK

AFFILIATE MEMBER 2021-2022





Registered Charity 1179794

Aldwinians Rugby Union Football Club

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Committee meeting Wednesday 8th March 2023

Meeting started 8:00pm

Present:

Trustees: Kevin Tuner-Hague (Chairman) [KTH], Dan Hardy (Secretary) [DH], Lee Bradley (President) [LB], Ian Wilson [IW], Katy Davies [KD], Paul Lyons [PL], Robert Palmer [RP], Stephen Marrow [SM]

Guests: Mark Norton [MN]

1. Apologies for absence

Gus Grimley (Treasurer) [GG].

2. Minutes from last meeting

Accepted as accurate.

3. Correspondence

- Email from KTH stating his intention to stand down as Chairman at the AGM.

- Charity Commission have a new sign in process. DH to investigate further.

4. Safeguarding

IW to speak to the CSO in a week if nothing further has occurred.

DH stated that there have been a sudden, and significant, number of injuries to the ladies team (of which KD could attest to, attending the meeting in a cast and sling). There was found to be no specific reason for these injuries other than luck (the odd one being due to foul play, but nothing malicious to be causing injury). KD further reported that the game against Glossop had been abandoned due to injuries, and there some discussion about whether Glossop had used some Liverpool Collegiate players without declaration. There was also slight discussion about how the upcoming ladies tournament will be used for recruitment.

5. Conflicts of interest

The roof contract due to be discussed in the meeting involves a quote from Chris Young whom many present at the meeting are friendly with, but as none present would stand to gain from this it is not a conflict of interest. The awarding of this contract was not



considered significant in terms of conflicts of loyalty, and the meeting was happy for all Trustees to continue in the discussion and voting.

6. <u>Financial report, PL</u> [Due to GG's ill-health, PL had prepared a statement sent by email prior to meeting reproduced below – meeting comments added at the end. Redacted figures are available on request to members.]

Hi all I have tried to replicate Gus' reporting style.

The figures are accurate as of this afternoon.

1. Transaction Log

[Redacted]

These are very rough figures based purely in cash in and out but as you can see it shows:

- I left in last year's figures for comparison purposes
- A [Redacted] loss for the first month of this year
- •
- 2. Bank Balances (as of 8th Mar @ 15:30)

[Redacted]

3. Charity Claim Forms

No access to this data

4. Other points to raise

• As of yet I don't think the accounts have been completed for the TC or the CIO We will probably need to ensure that all teams know about completing the PO form when wanting to enter a team into a tournament.

There was a brief discussion about utility bills, with MN confirming that they are on a 50-50 split with the TC, and that gas is approximately £1k pm and electricity £7.5k pa. There was also a brief discussion that the bank balance could pay off the Bounce-Back Loan, but that there is no intention to do this as the interest rate is so low it is not worth doing.

7. Trading Company report



Aldwinians Rugby Union Football Club

MN gave the TC report including updates on the financial year-end figures. Total income approximately £250k

Gross profit £132k

Net profit $\pounds 31,983$ – last year was - $\pounds 5.8k$; a swing of nearly $\pounds 40k$ from last year. Balance sheet has gone from - $\pounds 5.7k$ to $\pounds 23.2k$

3rd Quarter sales have been the strongest at £65k, partly due to the bonfire night and the start of the rugby season.

The next TC meeting will involve posting the profit figure, which will be between $\pounds 1.2k$ and $\pounds 1.5k$ so that no corporation tax will be due and a donation of between $\pounds 27k-\pounds 28k$ will be made to the charity.

The bar extension is being suggested which will cost in the region of £25k.

From an overall club prospective we are doing really well with both aspects being in the black. There was comparison made to other local clubs, Oldham, Orrell and now Glossop, who are struggling in comparison – with these clubs struggling to get teams out

from 1st to 3rds.

Over the financial year there have been 119 functions. Normal gross profit over the bar is 60%, for functions it is 65%; more functions means more margin and a higher donation to the CIO at year end.

There was discussion about what the TC want money spent on. This included discussion on the bar area, that would lead to better storage and serving area, in turn this would lead to a better experience and potentially more bookings. There were questions raised about the number of bookings made by members – answer unknown; though the booking fee of \pounds 120, was considered insignificant to the money taken over the bar, and the bar steward, Jayne Ganley's knowledge of who is booking and how to price appropriately was praised.

MN provided a full breakdown of the beers sold October-22 to February-23, by number of pints sold: 4,965 Bierra Moretti 2,868 Amstel 1,611 Arc 972 Crystal 1,030 Wainrights 562 John Smiths 513 Holts 2,706 Guinness There has been some discussion in the TC about changing suppliers. Had applied for

Madri, but were told that we couldn't have it unless we took of both Amstel and Bierra Moretti, and we won't do that. The majority of customers appear happy with the selection at the minute, though we are looking at getting some IPA's.

There followed discussion about what we can do over the close season to promote the bar, and the fact that it used to be open most days and that it is difficult to promote something that isn't there at the moment. The discussion included questions about



whether we are making the best use of JG, and whether a stewardship is better than a managerial role in running the TC better. There was no overall agreement, or disagreement on this, with RP asking the TC to revue over the next 6 months of running the club, though KTH stated that he thought we were quite a way away from such a significant change.

8. <u>Membership Report</u>

DH reported that there was no significant overall change in membership. The usual 2-3 in and out. LoveAdmin is now up and running and all new memberships are being signed up on there. DH stated that we are going to need a clear plan on how to change over memberships so as to not swamp those trying to sort the admin.

9. Rugby Report

<u>9.1 Seniors Rugby</u> [email sent prior to meeting reproduced below – meeting comments added at the end]

Good morning gents

1st XV.

A mixed month with 2 wins and 2 losses. We set the challenge to win our remaining games and that would have got us promoted. Although that came quickly to a halt away at Sefton and then a gutsy performance vs Toc H away may have showed us what a level 6 team looks like.

Training numbers have been disappointing and that was the difference in that game. We have 2 more league games and then the semi final away at West Park to build for. We are entered in the Papa Johns National Trophy. We are waiting for the RFU to make a decision on the next steps. Alan Whalley will let me know.

2's

Results have picked up. We expect them to go the rest of the season unbeaten.

3's

Numbers have dropped but they have always raised a team- the thought of going to a 4th team is probably a no based on numbers taking a hit.

3rd in the league represents a solid season and the right standard of rugby. We were right to make the decision to shift over to the NOWIRUL leagues for the 2's and 3's. More fixtures and the same travelling.



Colts

Continue to train with and alongside the seniors. They have made huge progress this season and have a good attitude. They are not a vintage age group so RM is signposting those with potential to 2's and mostly 3's in an attempt to get them in the habit of playing regular Saturday fixtures.

We have secured a match with Kirkby Lonsdale colts as a double header with the 2's game vs Kirkby on Saturday 18th March.

We are trying to set a date for coaches vs colts on a Sunday in April.

Other news

RM has started some football cards and raised over £700 towards the cost of a new electronic scoreboard.

RM has bought a card reader as nobody carries cash. This has had a massive boost on 'sales' and gives more transparency to the process. He is given a print out of each weekly transaction which in its first weekend reached £147 with commission taken out by Sum Up (1.69% per transaction).

The cost of the scoreboard is £3,200 plus vat.

This has attracted sponsorship interest and support from within the club from members. Road Riders have committed £1,000 already and RM has a meeting with Black and White Bridging finance group.

Nominations for Lancashire councillors- 2 are stepping down. JB from Disbury Toc H is running and asked us as a club to second their nomination. I have good dialogue with Jonathan and he is abreast with the league and local issues as can be heard on his Podcast (Egg chasers). This would give us a better line of communication on issues i.e. we will have a direct link to the main man which is always helpful opposed to proposing someone from Wigan or West Park via Spivey. I like his stance on the tackle height issue and what he stands for.

RM is attending the tackle height consultation as the club's representative on Wednesday 8th March.

RJ, RM and AC inviting the juniors to be flag bearers on Saturday 25th March. Hot dogs to be served free of charge to those kids involved- loss leader as parents will have to bring them and stay.

Actions

- 1. Can Gus complete the paperwork for the Roadriders transaction please.
- 2. How does RM pay the money in that he has collected- part cash/ part bank transfer.



3. Player stash. Can RM be reimbursed for Rhys Glovers stash please. e mail was sent 9th Feb.

Could the project be shared on the Facebook group to attract more sponsorship opportunities.

PL was asked to follow through on the actions in GG's absence. PL will speak with GG.

RP stated that Andy Dwyer has a quote for posts on Lees Park of £10k, which due to grants would be £5k for them fitted. There followed a long discussion about the use of Lees Park to preserve our pitches. There were several arguments its' use; as only 13s and up need to use posts it was wondered if it would even be economical to install them, there is always dog-excrement that needs to be cleaned off the pitches before they can be played on, and in the past the pitches were always very poor quality. RP stated that they are much better condition than they used to be, and that we had already agreed to put £1.5k towards the cost. If RP can get further funding we will probably go with it, but as we're coming to the end of the season there's no urgency on this.

<u>9.2 M&J Report</u> [email sent prior to meeting reproduced below – meeting comments added at the end]

Sorry it is so short and to the point. I will pad this out for Dan's minutes. If you need any explanation on the night please do ring me.

Still not heard back from police assets of crime bid wrote for x2 new containers and tackle bags and shields. I have asked for £9500. I will update as and when it comes in.
 Organised Sale Sharks V Saracens game on Sunday March the 5th. It was a huge success both adult members and juniors had a really good day out without any problems. It was great that the club house was busy both before and after and hopefully this showed in the takings. It is certainly something I would look to organise again with permission.
 The U14 festival is all but organised. We have found trophies which can be reused. We will need to rebadge them but the cost will be minimal. Date: 23rd April
 I wrote letters to the parents of the mini and junior sections asking for assistance to plan this year's presentations. Very few returned offering assistance. I will go it alone this year and hope someone somewhere will step forward. Dates: Mini Presentation, 30th

April, Junior presentation 6th May. Could I please ask for volunteers from the trustees to be present on the day to award trophies etc. I have also recruited Bob Calderbank to assist in finding the historic trophies for team of the year, coach of the year etc. 5. I have put out a request on Facebook regarding needing another helper for the tuck shop as Leah is looking to finish. No response.

6. Ongoing: Both Andy and I are looking into new kit suppliers. This will go hand in hand with the proposal I sent to Bob and Brads. Looking for the best quality once again.



7. Lots of preloved kit has been donated to the club and Emma West has kindly offered to sort it and sell it, we just need to pick a date. I have suggested we just ask for donations as opposed to pricing it up..

8. No news on this as yet: Applied for sanitary bins, dispensers, and stock from the RFU for the "new" changing rooms

9. These arrived last week, could we have a discussion as to what we would like to do with them? Won x30 hoodies from Arnold Clark which will come with our badge on in navy and red. We can sell them, use them for a team or use them for volunteers?

10. Put a purchase order in for 100 ties. U13's are looking to buy x30 of them. Big initial outlay but with presentations coming up we will sell lots.

11. Thank you for exterminating some of the geese, however it is still a massive problem. It needs to be monitored.

12. Fox holes -I will ask Pete to see what he can do but the fox holes on the training pitch are now very dangerous. We need to look at them.

13. I have started writing the bid for floodlights. Hopefully it will be submitted by the end of next week.

14. Looking to organise a family day on 25 th March. Nothing major, get the kids down for some games before the Tarlton game, wave some flags, give them a hotdog. Andy and Mooney to organise.

15. I put a purchase order in for Jonathan's coat. Am I ok to purchase and claim the money back?

16. Tuck shop restocked with gum shields and socks – all monies sorted out.

17. New balls purchased for U11's and U13's

18. I have ordered 4000 raffle tickets for the Easter raffle. These will be distributed this weekend commencing Friday 10th . Ist Prize is active leisure gym membership.
19. Ryan and Tiny met with Ed Haslam from Laurus Rycroft about their proposal to build a 4G Astro. We have confirmed our interest in using it.

(It was noted that this was not short!)

PL was wondering why parents were being asked to help at presentations, as it has always been coaches and managers that have. All agreed that it should remain coaches and managers helping out.

9.3 Ladies Report

We won £10k from Game Face, which must be spent on improving Ladies and Girls rugby. It will not be a lump sum and we have to apply and prove that the funding requested is going back into ladies and girls rugby. We have Holly Aitchison coming down to see us as well.

10. Matters Arising:

a. Kit proposal

RP reported that there is no news yet – this has had to go on the back-burner with everything else going on. There was the thought to start it with the under 7s, and prices are being put together but there is nothing concrete to report just yet.



b. Asbestos

Cat Gray took all the information and quotes. PL was asked to give Cat a nudge and see if there is anything she might suggest to help.

c. Lancashire RFU elections

There was discussion about RM's proposal to support JB from Toc-H. The personal statements from all 4 candidates were discussed and it was felt that JB's was the best, and it was noted that he is a bit of a disrupter, which may be a good thing. It was agreed to vote for him.

After a brief discussion, the second vote will be given to Paul Deakin.

DH is officially the Lancashire rep and should be carrying the vote, but RP stated he was interested in attending the meeting. DH will contact Mark Downs (Lancashire secretary) to determine the process for a proxy vote. If RP is not able to attend, DH will attend.

d. Changing room status

SM reported that there are random people walking into changing rooms on game days, mainly people using the gym, but it is disruptive. [Redacted] was identified as being a particular issue. Problems with changing rooms becoming unlocked when a player comes off injured were discussed. The best immediate solution was determined to be to tell the lads who look after the changing rooms to inform people that changing rooms are out of bounds on game days, and we should also look to put up some signs to that effect.

e. PHS Contract

LB reported that we need to tell them this month if we are changing contract. There are alternative companies. All agreed to change. They will bill through to June, and LB will put the notice in. It was noted that they will come and take the mats when the contract ends. RP will forward a firm that he uses at work to LB for quotes.

f. Taylor Wimpy update

No update so far, was expecting a call. The sign is up, providing us £100pm now. They will be putting a gate and dug-outs in. Brief discussion about the need for the gate to be lockable to prevent dog-walkers using the pitches.

g. Roof replacement

We have got the funding from Valencia, £19,140 which we have to start draining down within 6 months of the award, and complete within 12 months. KTH asked all those that had provided quotes to give an updated price (twice by email and twice by phone call). Nothing returned from J&C building. Youngs & Shakespeare (Chris Young) said the price holds. J&C's original quote did not include facias, soffits and down water goods, at £19,974, whereas Shakespeare's did include those and was at £19,140. As Shakespeare's is the cheapest, and includes all the fittings, and has confirmed the price and is seemingly keen to do the job, KTH proposed we accept this bid.

Unanimously agreed.



There was brief discussion about tile and facia colours – the facias will be black PVC. Chris Young will bring a selection of tiles to choose from.

We need to get the contract in place and start drawing down on the grant before 10th April.

On a similar note; RP, Mike Singleton, Pete Hughes and Lee Tilson are doing a volunteer day at the club, and now the roof is being sorted they were asked to look at properly doing the pot holes instead.

h. Future planning meeting

We currently have 21 confirmed attending on Friday. KD will push this further in the WhatsApp groups.

KTH will speak about the infrastructure. RP has compiled a list from the playing side – this meeting will be about members' choices.

PL pointed out that the asbestos needs doing before anything can be done.

DH pointed out there is a confusion about 2 different meetings – the meeting on Friday was to encourage volunteers, the future planning meeting was for Trustees and Directors to discuss officially drawing up long term plans. The following discussion ranged more around the need for volunteers; with discussion around KTH stepping down from role, but standing as a Trustee, and DH stepping down completely. How the Trusteeship handles elections was then discussed in respect of people being elected to specific positions; RP being insistent that all Trustees have specified roles and any standing must be applying to do a specific role; DH stated that the only requirement, either by the constitution or the Charity Commission, is to have Chairman, Treasurer and Secretary, and that if the Trustee elections do not include these roles being filled, the Trustees must fill from within.

AOB

- DH has received a request from the Battle Bus returning from the 6-nations to ensure the gates are left open up to 9pm. No issue.
- SM stated that Callum Bowater and SM will be doing a redesign of the website.
- IW brought up a question that had been raised by JG following the match against Dukinfield. After a brief discussion, it was agreed that JG's actions were ok.

Meeting closed 22:48 Next meeting 12th April 2023.